

REPORT ON SECOND EPISODE OF INDIA'S FIRST LEADERSHIP TALK SERIES BY Dr. ANAND DESHPANDE, Founder, Chairman and Managing Director of Persistent Systems

(Webinar organised by MHRD's Innovation Cell on 24th January, 2019)

Webinar session of the second episode of India first Leadership talk series was received by the students on 24th January, 2019 at 11:30 am. The speaker was Dr. Anand Deshpande, Founder, Chairman and Managing Director of Persistent Systems. Altogether 256 students and 10 faculty members attended the Webinar session at College conference hall and four lecture halls with audio visual accessories.

It was an interactive session where Dr. Deshpande answered the queries of the students of all over the nation. The Talk was mainly focussed on the building of career and the varieties of opportunities available for the students to explore. He emphasized on the self employment or entrepreneurship development and fundamental requirement for making successful and sustainable business. He enlightened the students about the qualities expected by the companies from them. Talk was highly appreciated by the students which were evidenced from their feedback. Lots of doubts and queries were clarified and students received a clear picture about the opportunities and right pathway of professional settlement.

OUTCOME OF THE WEBINAR SESSION

SECOND EPISODE OF INDIA FIRST LEADERSHIP TALK SERIES BY Dr. ANAND DESHPANDE, Founder, Chairman and Managing Director of Persistent Systems

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The students learnt the following from the talk delivered by Dr. Anand Deshpande

- ✚ The students aspiring for business should start the business only when they have a clear vision about it. Figuring out what to be done before starting the business is advisable.
- ✚ Before setting up a business they should have the sense of customers who can buy their products, as technology alone cannot make a business to happen.
- ✚ Business aspirants should verify the viability of the business and be sure about its long term sustenance.
- ✚ To start a business the entrepreneur must have a valid problem to solve and customers in hands.

- ✚ Self employment is different from running a business.
- ✚ To create demand for them in the market students are expected to have expertise in the field like machine learning, artificial intelligence and also capable of applying this technology for finding a cost effective solution of customer's problems.
- ✚ As technology is shifting dramatically the student should have the potential to keep pace with the new and newer technology.
- ✚ It is the responsibility of the students to upgrade their skill to cope up with the fast changing technology.
- ✚ Student should know how to deploy their learning and expertise.
- ✚ Primary requirements for a successful businessman are self discipline and ability to learn on-going basis.
- ✚ Being employed in a company the individual can think himself as entrepreneur and consider the employers as their customers.
- ✚ Student should have clear vision so that they can make themselves effectively marketable.
- ✚ Without having adequate hands on skill and knowledge, an entrepreneur cannot train his staff to make the desired things to happen.
- ✚ Qualities expected from the students in the present market are communication skill, hands- on skill and curriculum knowledge.
- ✚ Dr. Anand Deshpande advised the students to concentrate on learning and making wide networking at the first ten years of their career. In the next ten years they should put a sincere effort to become an expert in a field, as companies prefer expertise than experience.
- ✚ Continuous learning is required for any individual so that they can respond spontaneously to any change in the field of technology.
- ✚ Student should be clear about their strength and what should be done to get value of their strength.
- ✚ Women are equally competent as men. Women who believe in themselves have lots of attractive opportunities to explore.
- ✚ Sale is the fundamental part of any business. Students are advised to opt for sales or marketing in their career which is most exciting and rewarding.
- ✚ Finally Students are strongly encouraged to create their own job and get self employed. Initially it appears small but may take a huge shape in future.

PHOTOS OF TALK SERIES IN COLLEGE

